



CITY COUNCIL AGENDA REPORT

MEETING DATE: DECEMBER 6, 2005

ITEM NUMBER:

SUBJECT: SOLE-SOURCE PURCHASE OF LION/HAIX TURNOUT BOOTS

DATE: NOVEMBER 9, 2005

FROM: FINANCE DEPARTMENT – FINANCIAL PLANNING DIVISION

PRESENTATION BY: MARC R. PUCKETT, DIRECTOR OF FINANCE

FOR FURTHER INFORMATION CONTACT: DEBBIE DOBROTT AT 714/754-5212

RECOMMENDATION:

Approve the sole-source purchase of 102 pair of leather turnout boots from Allstar Fire Equipment Inc., 12328 Lower Azusa Road, Arcadia, California 91006, for the total cost of \$26,926.73.

BACKGROUND:

On November 1, 2005 City Council accepted a Federal Emergency Management Agency (FEMA) grant in the amount of \$90,384, for Fire Department operations, which includes funding for the purchase of 102 pair of leather turnout boots.

Purchasing staff contacted the manufacturer for a listing of Lion/Haix distributors to proceed with a formal bid. The Lion/Haix representative indicated that Allstar Fire Equipment Inc. is the sole distributor for Lion/Haix fire products in the State of California.

ANALYSIS:

The Lion/Haix brand of leather turnout boot was chosen as the preferred brand for our Fire Department due to the following reasons:

- The sole is “Blue Non-marring” material. This was important since these types of soles will not mark Hospital and Station interior tile or linoleum flooring.
- The bottom soles of these boots have a lifetime warranty and can be re-soled for free by the manufacturer.
- The sole and heel configuration are designed to be wider, thus providing a bigger “footprint” resulting in enhanced stability.
- The upper portion of the boot has a higher grade of leather used for construction as compared to other brands.
- The interior heel design has a special leather heel cup that is designed to give a firmer grip, thus decreasing the chance of blisters.
- The toe design provides extra padding around the steel toe area, thus helping to increase wear and reduced injuries.

- Allstar Fire Equipment Inc. and a representative from Lion/Haix will provide custom “fit testing and sizing” for the entire Fire Department at no additional cost to the City.

The Haix brand of boot has been successfully evaluated and field-tested for over two (2) years to ensure longevity and comfort. The boots have already met or exceeded our expectations.

ALTERNATIVES CONSIDERED:

No alternatives were considered.

FISCAL REVIEW:

The total cost for 102 pair of leather turnout boots is \$26,926.73. Budget Adjustment 06-023 in the amount of \$72,308 was processed to recognize the FEMA grant funds. The Federal Government’s share of the cost is 70%, or \$18,849 and the City’s share is 30%, or \$8,078 to be funded through Fire Department salary attrition savings.

LEGAL REVIEW:

No legal review is necessary for this item.

CONCLUSION:

Staff recommends City Council approve the sole-source purchase of the leather turnout boots from Allstar Fire Equipment Inc. in the amount of \$26,926.73.

MARC R. PUCKETT
Director of Finance

Debbie Dobrott
Purchasing Supervisor

DISTRIBUTION: Deputy City Clerk
Fire Chief
Grant Administrator
Staff

ATTACHMENT: 1 [Sales Quote](#)
2 [Sole Source Letter](#)